



# Academic Map: Real Estate (CA)

**Certificate of Achievement (CA) | 30 Total Credits | CSN Degree Code: RE-CT | Catalog Year: 2021-2022 |**

Business Business, Hospitality & Public Service Department of Business Administration

Jobs and Employment Information: <https://www.csn.edu/businessarea>

**DESCRIPTION:** The Certificate of Achievement in Real Estate provides students with the knowledge and skills necessary to make intelligent decisions in the acquisition, ownership and disposition of real estate.

## **TERM 1 – TOTAL CREDIT HOURS: 15-17**

Com Elective – see an advisor/counselor  
Human Rel. Elective – See advisor/counselor  
RE 101 Real Estate Principles  
RE 102B Real Estate Math  
RE 103 Real Estate Law and Practice

| <b><u>Credits</u></b> | <b><u>Pre-Requisite/Co-Requisite</u></b> |
|-----------------------|--|
| 3                     | <i>Depends on course chosen</i>          |
| 3                     | <i>Depends on course chosen</i>          |
| 3                     | <i>None</i>                              |
| 3                     | <i>None</i>                              |
| 3                     | <i>None</i>                              |

| <b><u>Area</u></b> | <b><u>Min Grade</u></b> | <b><u>Milestones and Notes</u></b> |
|--------------------|-------------------------|------------------------------------|
| GE Com             | C                       |                                    |
| GE Human Rel       | C                       |                                    |
| Special Prog Req   | C                       |                                    |
| Special Prog Req   | C                       |                                    |
| Special Prog Req   | C                       | Mandatory Advising Required        |

## **TERM 3 – TOTAL CREDIT HOURS: 15**

RE 199 Real estate Investments  
RE 202 Real estate Financing and Insurance  
RE 203B Tax Aspects of Real Prop Taxes  
RE 205B Real Property Management  
RE 295B Work Experience I

| <b><u>Credits</u></b> | <b><u>Pre-Requisite/Co-Requisite</u></b> |
|-----------------------|--|
| 3                     | <i>None</i>                              |
| 3                     | <i>None</i>                              |
| 3                     | <i>None</i>                              |
| 3                     | <i>None</i>                              |
| 3                     | <i>None</i>                              |

| <b><u>Area</u></b> | <b><u>Min Grade</u></b> | <b><u>Milestones and Notes</u></b> |
|--------------------|-------------------------|------------------------------------|
| Special Prog Req   | C                       |                                    |
| Special Prog Req   | C                       |                                    |
| Special Prog Req   | C                       |                                    |
| Special Prog Req   | C                       |                                    |
| Special Prog Req   | C                       | Apply for Graduation               |

